

On The Scene

Agents

Eastern Consolidated directors **Samuel Schneider** and **Daniel Glaser**, with associate **Travis Talmadge** and senior financial analyst **Paul J. Nigido** are spearheading the marketing initiative for the sale of 227 East 11th Street, which contains 19 rent-stabilized studio apartments. The five-story, 7,000 s/f walk-up apartment building is priced at \$4 million.

CPEX Real Estate has been hired to exclusively market the sale of 1535 Richmond Avenue in Bulls Head, Staten Island, a 40,000 s/f Class A elevated office building. The property was completed in 2002 and has been NNN leased in its entirety to Staten Island Bank and Trust ever since. Their lease runs through September 2017 and has two 5-year options. The asking price for this property is \$11,300,000. **Andrew Lester**, managing director of office investment sales at CPEX is heading up this assignment.

NAI James E. Hanson announced the following exclusive assignments:

- The sale of two free-standing, single story retail facilities at 200 Main Street, Ridgefield, NJ, and 183 Eagle Rock Road, Roseland, NJ, which total approximately 6,123-square-feet. NAI Hanson's **Joan Cenicola**, vice president, is responsible for marketing these two facilities.

- The sale and/or lease of four industrial/flex properties in Bergen County, New Jersey. The properties include a 2,000 s/f property at 591 Fairview Avenue, Fairview; a 7,575 s/f space at 100 Leuning Street, South Hackensack, an 8,000 s/f space at 169 Lodi Street, Hackensack and a 26,000 s/f space at 100 Commerce Way in Hackensack. **Thomas Vetter**, associate vice president is handling the assignments.

Jaime Weiss, president of **Weiss Realty** headquartered in Moonachie, has announced his firm's appointment as exclusive broker for two ready-to-use bank branches - 165 Passaic Avenue, Fairfield, NJ and 250 Moonachie Road, Moonachie, NJ. 165 Passaic is a ready-to-use space consisting of 5,303 s/f. 250 Moonachie offers 6,843 s/f with three drive-up banking stations.

Weichert Commercial Brokerage, Inc. has been appointed by **Tulfra Real Estate** as the exclusive leasing agent at 21 Fadem Road in Springfield, NJ. Senior vice president **David Fisher** and vice president **Dave Williams** will be handling the marketing and leasing of the 122,599 s/f industrial warehouse condominium building. 21 Fadem Road offers industrial/flex condominium units ranging from 4,572 - 122,599 s/f. The building was renovated in 2008. **Tulfra** is offering a 5% commission paid upfront to any procuring broker.

CB Richard Ellis has been retained to market 106 Federal Road in Danbury, CT. Formerly a **Bennigan's** restaurant, the site is now available for sale or lease. The asking price is \$3.5 million. **Al Mirin**, senior vice president, and **Silvia Pogosyan**, senior associate of **CBRE's Private Client Group**, are spearheading the property's sales campaign. **Jessica Curtis**, associate of **CBRE's Retail Services Group**, is handling the property's leasing on behalf of the owner. The current asking rent is \$35.00 per square foot triple net.

CB Richard Ellis Group, Inc has entered into an exclusive agreement to provide real estate services for **US Oncology, Inc.**, the cancer care services company. **CB Richard Ellis** will provide transaction management, lease administration and lease audit services for the network's 525 leased and owned sites across the U.S. **US Oncology's** five million square feet portfolio includes headquarters and administrative office space; cancer centers; and pharmacies.

Sales

Island Technology Inc. bought a 35,000 s/f industrial building at 131 Heartland Blvd., Edgewood, N.Y., in a deal arranged by **Richard Cohen** of **Ashlind Properties**. The sale price was \$3.12 million, or about \$90 per square foot. **Jeff Schwartzberg** and **Chris Costa** of **Sutton & Edwards Inc.**, as well as **Ron Lazar** and **Phil Shwom** of **Schacker Real Estate**, represented the seller.